December 31, 2013



Since 1964, the Foundation's mission has been to encourage and facilitate the creation and growth of its 3,600+ endowment funds to enable the community to realize its potential. To meet this objective, the Foundation must maintain effective stewardship over all assets entrusted to it. The primary objective of the Foundation's investment activities is to obtain a total return (yield + capital appreciation) sufficient to provide a dependable source of income for distribution and to preserve in real dollars (i.e., after taking inflation into account) the Foundation's capital and therefore ongoing distributions in perpetuity.

The current Distribution Policy is to distribute 3.5% of the average market value (3-year rolling average) of the endowment funds (calculated quarterly). Averaging is utilized to smooth out the volatility in financial markets. Therefore during years of rising markets, the average market value will be less than the current market value. Conversely, during years of falling markets the average market value will be greater than the current market value. Gifts to endowment funds are invested and pooled in the Foundation's *Long Term Capital Fund* (LTC Fund). Pooling provides opportunity for economies of scale with respect to investment management fees, increased diversification across the portfolio, and mitigation of risk. The Board of Directors is responsible for determining Investment and Distribution Policies. The Investment Committee provides advice to the Board in conjunction with the Foundation's investment advisor, Mercer Global Investments Canada Ltd.

For the year ended December 31, 2013, the annual return of the LTC Fund was 13.83%. Annual returns vary with the financial markets. As the performance charts below indicate, it is important to evaluate annual returns over the long term:

December 31, 2013

### The Jewish Foundation of Manitoba Investment Performance For the 5 years ended December 31, 2013

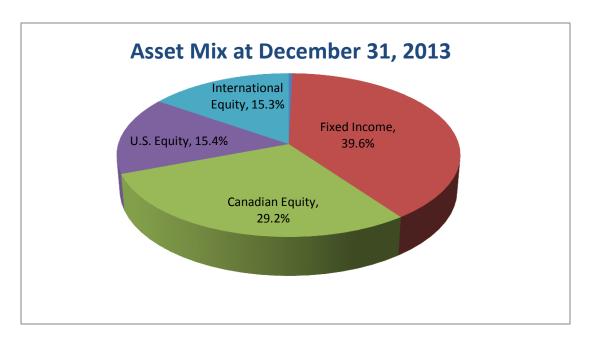
#### **Calendar Year Returns**

	2013	2012	2011	2010	2009
Return	13.83%	9.11%	-1.55%	9.57%	16.27%
Benchmark	13.96%	7.83%	0.61%	9.78%	15.25%
Annualized Returns	<u> 1 yr</u>	2 yr	3 yr	4 yr	5 yr
Return	13.83%	11.45%	6.94%	7.59%	9.27%
Benchmark	13.96%	10.85%	7.33%	7.93%	9.36%

### The Jewish Foundation of Manitoba Asset Allocation As at December 31, 2013

		Actual	Policy
Cash & Cash Equivalents	\$ 330,249	0.4%	0.0%
Fixed Income	33,515,315	39.6%	40.0%
Canadian Equity	24,709,420	29.2%	30.0%
U.S. Equity	13,059,490	15.4%	15.0%
International Equity	 12,967,861	15.3%	15.0%
Total Invested Portfolio	\$ 84,582,335	100.0%	100.0%

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THE Jewish Foundation of Manitoba Investment Policy Target Asset Mix

			Expected
			Market
			Return
Asset	Benchmark	Permissible	(including
Classes	Allocation	Ranges	income yield)
Cash & Cash Equivalents	0.0%	0% - 10%	2.5%
Fixed Income¹	40.0%	30% - 50%	5.5%
	•		
Canadian Equities <sup>2</sup>	30.0%	20% - 40%	8.5%
	0.4	0,4	0.04
Global Equities <sup>2</sup>	30.0%	20% - 40%	8.5%
Total Portfolio	100.0%		7.2%
	Expected Market S	9.0%	

<sup>&</sup>lt;sup>1</sup> Fixed Income, including cash, should not comprise less than 40% of the portfolio.

<sup>&</sup>lt;sup>2</sup> Equities should not comprise more than 60% of the portfolio.

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#### Jewish Foundation of Manitoba Investment Committee

Howard Morry - Chair Michael Averbach, CA Dan Blankstein James Cohen Sheldon Earn Celia (Ceci) Gorlick, QC Aaron Margolis, CFA Jeff Norton, CFA Syd Thompson Larry Vickar Michelle Weinberg Joseph J. Wilder, QC Anita Wortzman Val Wowryk, CFA

*If you have questions or require further information, please contact:* 

Marsha Cowan Chief Executive Officer Jewish Foundation of Manitoba 204-477-7520