



JEWISH FOUNDATION — OF MANITOBA —

Since 1964, the Foundation's mission has been to encourage and facilitate the creation and growth of its 3600+ endowment funds to enable the community to realize its potential. To meet this objective the Foundation must maintain effective stewardship over all assets entrusted to it. The primary objective of the Foundation's investment activities is to obtain a total return (yield + capital appreciation) sufficient to provide a dependable source of income for distribution and to preserve in real dollars (i.e. after taking inflation into account) the Foundation's capital and therefore ongoing distributions in perpetuity.

The current Distribution Policy is to distribute 4.2% of the average market value (3-year rolling average) of the endowment funds (calculated quarterly). Averaging is utilized to smooth out the volatility in financial markets. Therefore during years of rising markets the average market value will be less than the current market value. Conversely, during years of falling markets the average market value will be greater than the current market value. Gifts to endowment funds are invested and pooled in the Foundation's *Long Term Capital Fund* (LTC Fund). Pooling provides opportunity for economies of scale with respect to investment management fees, increased diversification across the portfolio and mitigation of risk. The Board of Directors is responsible for determining Investment and Distribution Policies. The Investment Committee provides recommendations to the Board in conjunction with the Foundation's investment advisor, Mercer Global Investments Canada Ltd.

For the 12 months ended December 31, 2019 the annual return of the LTC Fund was 15.34%. Annual returns vary with the financial markets. As the performance charts below indicate, it is important to evaluate annual returns over the longer term:

**The Jewish Foundation of Manitoba
Investment Performance
For the 5 years ended December 31, 2019**

12 Month Returns

	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>
Return	15.34%	-1.74%	9.92%	6.00%	8.65%
Benchmark	15.44%	-1.64%	9.47%	6.17%	8.39%

Annualized Returns

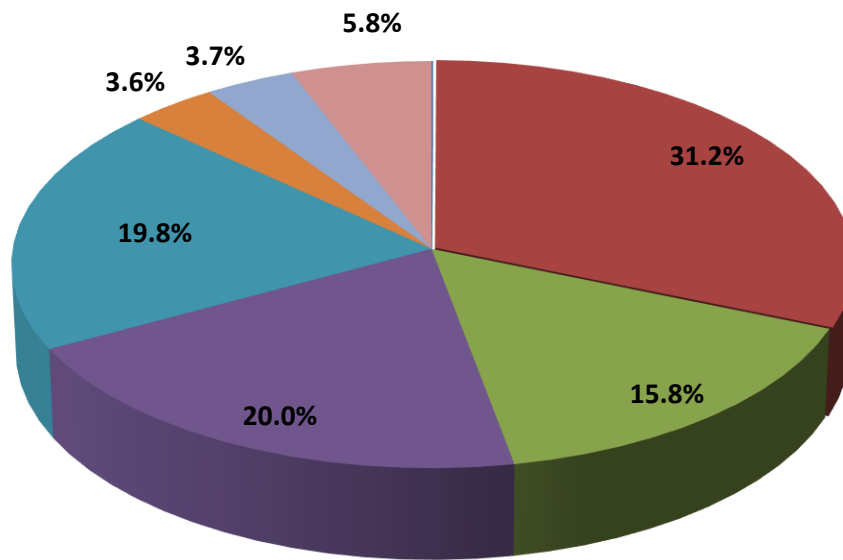
	<u>1 yr</u>	<u>2 yr</u>	<u>3 yr</u>	<u>4 yr</u>	<u>5 yr</u>	<u>10 yr</u>
Return	15.34%	6.46%	7.60%	7.20%	7.49%	7.93%
Benchmark	15.44%	6.56%	7.52%	7.18%	7.42%	7.96%

**The Jewish Foundation of Manitoba
Asset Allocation
As at December 31, 2019**

		Actual	Policy
Cash & Cash Equivalents	\$ 84,470	0.1%	0.0%
Fixed Income ¹	41,843,007	31.2%	30.0%
Canadian Equity	21,188,198	15.8%	16.0%
U.S. Equity	26,833,835	20.0%	20.0%
International Equity	26,512,578	19.8%	20.0%
Real Estate	4,812,697	3.6%	4.0%
Infrastructure	5,000,000	3.7%	4.0%
Global Small Cap	7,827,218	5.8%	6.0%
Total Invested Portfolio	<u>\$ 134,102,003</u>	<u>100.0%</u>	<u>100.0%</u>

Note 1: Fixed income includes a board-mandated policy to invest 2.2% of the total portfolio in State of Israel bonds. At September 30, 2019, the value of State of Israel bonds held in the portfolio was \$2,805,746 or 2.1% of the total portfolio.

Asset Mix at December 31, 2019



- | | |
|---------------------------|--------------------|
| ■ Cash & Cash Equivalents | ■ Fixed Income1 |
| ■ Canadian Equity | ■ U.S. Equity |
| ■ International Equity | ■ Real Estate |
| ■ Infrastructure | ■ Global Small Cap |

**The Jewish Foundation of Manitoba
Investment Policy Target Asset Mix**

Asset Classes	Benchmark Allocation	Permissible Ranges	Long Term Return Expectations*
Cash & Cash Equivalents	0.0%	0% - 10%	0.0%
Universe Bonds	30.0%	20% - 40%	3.3%
Commercial Mortgages	0.0%	0% - 10%	4.4%
Private Debt	0.0%	0% - 10%	7.0%
Canadian Equities	16.0%	11% - 25%	6.6%
U.S. Equities	20.0%	15% - 25%	6.6%
International Equities	20.0%	15% - 25%	6.6%
Global Small Cap	6.0%	2% - 10%	7.2%
Real Estate	4.0%	2% - 8%	5.8%
Infrastructure	4.0%	2% - 8%	6.4%
Total Portfolio	100.0%		
		Long Term Expected Return	6.1%
		Expected Annual Volatility	10.0%

* Based on Mercer's capital market expectations as at May 2019

**Jewish Foundation of Manitoba
Investment Committee**

Jeff Norton, CFA	Chair	Leo Berenshteyn, CFA
Tom Ball, CFA		Bruce Caplan
Dan Blankstein		Uri Kraut
Steven Kohn		Stan Casar
Richard Leipsic		Skyler Trepel