



JEWISH FOUNDATION — OF MANITOBA —

Since 1964, the Foundation's mission has been to encourage and facilitate the creation and growth of its 3600+ endowment funds to enable the community to realize its potential. To meet this objective the Foundation must maintain effective stewardship over all assets entrusted to it. The primary objective of the Foundation's investment activities is to obtain a total return (yield + capital appreciation) sufficient to provide a dependable source of income for distribution and to preserve in real dollars (i.e. after taking inflation into account) the Foundation's capital and therefore ongoing distributions in perpetuity.

The 2021 Distribution Rate is pending. The Distribution Rate is multiplied by the average market value (3-year rolling average) of the endowment funds (calculated quarterly) to determine quarterly distribution income. Averaging is utilized to smooth out the volatility in financial markets. Therefore, during years of rising markets, the average market value will be less than the current market value. Conversely, during years of falling markets the average market value will be greater than the current market value. Gifts to endowment funds are invested and pooled in the Foundation's *Long Term Capital Fund* (LTC Fund). Pooling provides opportunity for economies of scale with respect to investment management fees, increased diversification across the portfolio and mitigation of risk. The Board of Directors is responsible for determining Investment and Distribution Policies. The Investment Committee provides recommendations to the Board in conjunction with the Foundation's investment advisor, Mercer Global Investments Canada Ltd.

For the 12 months ended March 31, 2021 the annual return of the LTC Fund was 24.93%. Annual returns vary with the financial markets. As the performance charts below indicate, it is important to evaluate annual returns over the longer term:

**The Jewish Foundation of Manitoba
Investment Performance
For the 5 years ended March 31, 2021**

12 Month Returns

| | <u>2021</u> | <u>2020</u> | <u>2019</u> | <u>2018</u> | <u>2017</u> |
|------------------|-------------|-------------|-------------|-------------|-------------|
| Return | 24.93% | -2.91% | 5.95% | 6.38% | 11.86% |
| Benchmark | 23.53% | -3.77% | 6.33% | 5.70% | 12.28% |

Annualized Returns

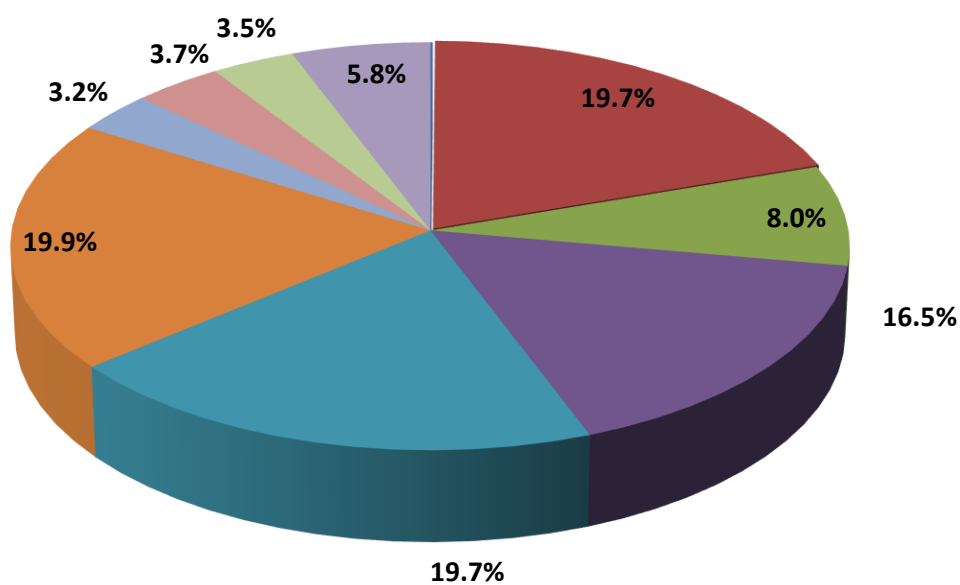
| | <u>1 yr</u> | <u>2 yr</u> | <u>3 yr</u> | <u>4 yr</u> | <u>5 yr</u> | <u>10 yr</u> |
|------------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Return | 24.93% | 10.14% | 8.72% | 8.13% | 8.87% | 8.13% |
| Benchmark | 23.53% | 9.03% | 8.12% | 7.51% | 8.45% | 8.07% |

**The Jewish Foundation of Manitoba
Asset Allocation
As at March 31, 2021**

| | | Actual | Policy |
|----------------------------------|-----------------------|---------------|---------------|
| Cash & Cash Equivalents | \$ 141,004 | 0.1% | 0.0% |
| Fixed Income | 29,354,156 | 19.7% | 17.5% |
| Global Fixed Income ¹ | 11,883,100 | 8.0% | 7.5% |
| Canadian Equity | 24,581,944 | 16.5% | 16.0% |
| U.S. Equity | 29,364,822 | 19.7% | 20.0% |
| International Equity | 29,631,543 | 19.9% | 20.0% |
| Real Estate | 4,821,193 | 3.2% | 4.0% |
| Infrastructure | 5,521,424 | 3.7% | 4.0% |
| Commercial Mortgage | 5,173,782 | 3.5% | 5.0% |
| Global Small Cap | 8,594,935 | 5.8% | 6.0% |
| Total Invested Portfolio | \$ 149,067,903 | 100.0% | 100.0% |

Note 1: Global Fixed income includes a board-mandated policy to invest 2.2% of the total portfolio in State of Israel bonds. At March 31, 2021, the value of State of Israel bonds held in the portfolio was \$1,475,447 or 1.0% of the total portfolio.

Asset Mix at March 31, 2021



- Cash & Cash Equivalents
- Global Fixed Income1
- U.S. Equity
- Real Estate
- Commercial Mortgage
- Fixed Income
- Canadian Equity
- International Equity
- Infrastructure
- Global Small Cap

**The Jewish Foundation of Manitoba
Investment Policy Target Asset Mix**

| Asset Classes | Benchmark Allocation | Permissible Ranges | Long Term Return Expectations* |
|-------------------------|-------------------------|-----------------------------------|--------------------------------------|
| Cash & Cash Equivalents | 0.0% | 0% - 10% | 0.0% |
| Universe Bonds | 17.5% | 20% - 40% | 2.3% |
| Commercial Mortgages | 5.0% | 0% - 10% | 3.7% |
| Global Fixed Income | 7.5% | 0% - 15% | 1.7% |
| Canadian Equities | 16.0% | 11% - 25% | 5.5% |
| U.S. Equities | 20.0% | 15% - 25% | 5.5% |
| International Equities | 20.0% | 15% - 25% | 5.5% |
| Global Small Cap | 6.0% | 2% - 10% | 6.0% |
| Real Estate | 4.0% | 2% - 8% | 5.6% |
| Infrastructure | 4.0% | 2% - 8% | 5.5% |
| Total Portfolio | 100.0% | | |
| | | Long Term Expected Return | 5.2% |
| | | Expected Annual Volatility | 10.1% |

* Based on Mercer's capital market expectations as at September 30, 2020

**Jewish Foundation of Manitoba
Investment Committee**

Uri Kraut, Chair

Tom Ball, CFA

Dan Blankstein

Steven Kohn

Richard Leipsic

Brett Tessler, CFA

Leo Berenshteyn, CFA

Bruce Caplan

Stan Casar

Jeff Norton, CFA

Russell Olivson, CFA